

MEET



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PERSELLO.CA
YOUR REAL ESTATE EXPERT



Home Buying Process

DETERMINE
your purchasing power
with mortgage pre-approval

ENTER into agency relationship

- Buyer Agency Acknowledgement Form
- Buyer's Exclusive Agency Agreement
- Disclosure of Representation in Trading Services

ANALYZE
your wish-list and
deal-breakers
with your agent

TOUR
properties
together

**YES! WE
FOUND YOUR
DREAM HOME.**
What's next?



Agent presents and
NEGOTIATES
your offer

DECIDE
key elements of your offer
(price, deposit amount, dates & subject clauses)

You have **3 DAYS**
to rescind contract
(Home Buyer Rescission
Period)

Have your agent **PREPARE YOUR OFFER**
(Legal Contract of Purchase and Sale)

**CONDUCT DUE
DILIGENCE**

- Inspection
- Title Search
- Property Disclosure Statement
- Environmental
- Home and Fire Insurance to ensure Financing
- Review Strata documents (for condos & townhomes)

Form B
Strata Minutes & By-laws
Financial Statements
Engineers' Reports
Registered Strata Plan
Depreciation Report

EXCITING DAY!
Remove subject clauses
and submit deposit cheque



SELECT a lawyer
or notary to complete
closing documents

ARRANGE
for insurance on
your new home

MAKE
moving
arrangements

**COMPLETION
DATE**

Money and title are
exchanged on
your behalf

**POSSESSION
DATE!**

Congratulations
on your new home!

